

# BLACK BELT LEADERSHIP BE SENSEI | 1 day

Let's face it - leading people can be tough and the challenges of dealing with both poor performance and behaviour can be frustrating.

We understand being a leader is challenging and getting some help on how to coach people to achieve and grow is important.

Come to our Black Belt Leadership Workshop and leave being your best. You will unlock the tools to enabling human potential and performance thanks to a greater understanding.

Melbourne | 10<sup>th</sup> October 2019 Sydney | 31<sup>st</sup> October 2019



## This workshop is for leaders who...

- Want to develop further their ability to coach people to achieve and grow
- Are busy, drained of energy and want to be more effective
- Need to build stronger relationships with their team to lift engagement and performance
- Are struggling to extract more than a compliant contribution from their team
- Want to tap into the hearts and minds of the people they lead
- Are looking to take the next steps in their leadership career



## What you can expect to gain by attending...

- Honest insight to your own leadership approach and what you need to do differently to have a
  greater impact on the success of your team and business.
- Greater understanding of what matters most to influencing human potential and performance
- Confidence to step into a coaching role and influence the thinking, emotions, actions and success
  of other people
- Improved ability to delegate and get out of your own way
- Insight to how you earn trust and respect, and ultimately influence your reputation for being a powerful leader of teams

# Workshop Schedule

8.00am	Registration				
8.30am	Program Objectives				
9.00am	Session 1 – Enable Human Potential and Performance				
	Focus: Mind, body, energy, values, behaviour and talent				
	<ul> <li>Understand what enables human potential and performance</li> <li>Explore critical foundations of success and reflect on the extent to which you and your team are leveraging each</li> </ul>				
10.00am	Reflect and Plan				
	<ul> <li>To what extent are you deliberately influencing the performance of your team?</li> <li>In what ways do you need to more effectively influence engagement?</li> </ul>				
10.30am	Break				
10.45am	Session 2 – Develop Influential Relationships				
	Focus: The power of trust and respect and how to earn them				
	<ul> <li>Learn to create the strength of relationships needed to inspire engagement, influence the choices people make and ultimately enable the standard at which they perform</li> </ul>				
12.30pm	Lunch				
1.30pm	Session 3 – Enable Clarity				
	Focus: Create a compelling vision of the future and set clear expectations				
	<ul> <li>Ensure the people on your team understand what your business is striving to achieve and what is expected of them; both the outcomes and behaviours needed</li> </ul>				
3.00pm	Break				
3.15pm	Session 4 – Coach				
	Focus: Coach people to learn, improve and succeed				
	<ul> <li>Develop the skills needed to effectively play the role of coach</li> <li>Move past providing instructions to guiding thinking and decision making of your people</li> <li>Learn to provide feedback that actually works</li> </ul>				
5.00pm	Workshop Close				



REGISTER NOW, PLACES ARE LIMITED!



Over the span of her corporate career Karen has worked in client service, strategy and planning as well as quality management leadership roles. In 2006, after eight years with The Vanguard Group where she was the head of human resources for the Asia Pacific region, Karen founded Ryan Gately, a HR consultancy company in Melbourne. In 2018 it became the Corporate Dojo. Together with her team Karen works with organisations large and small across a broad range of industries to support them to build and leverage talented and energized teams. Karen's approach is deeply rooted in the 25 years she spent training and teaching karate. The youngest Shukokai karate person awarded a 1st dan black belt at age 14, Karen went on to be graded to 3rd dan after many more years of dedicated training and teaching. A multiple times winner of state, national and international titles, Karen was highly accomplished also a tournament karate competitor.

#### Advisor

Karen Gately is a passionate optimist and an educator in the fields of human performance and leadership. Karen brings a fresh perspective to what it takes to be a successful manager of people. Advocating an approach focused on leveraging both talent and energy Karen shows leaders how to drive performance through inspiring, results-based leadership.

#### Author

Karen is the author of two books: The Corporate Dojo: driving extraordinary results through spirited people and The People Manager's Toolkit (published by Wiley July 2013). In both Karen presents compelling arguments for why focusing on results and people is critical to success. Her pragmatic, uncomplicated and down to earth approach sets her apart from many other commentators in her field.

### **Media Commentator**

Karen is a prolific writer and media commentator – a regular contributor to leading publications such as the CEO magazine, Australian Financial Review, In The Black and news.com.au. She enjoys writing extensively for well regarded publications with her views on both life and business. Karen has a weekly radio segment with Power FM South Australia and is often invited to share her expert advice for broadcast media including Today Extra, Kochie's Business Builders, Sky Business News and the ABC.

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Corporate Dojo Phone: 03 9670 6711

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#### REGISTRATION FORM

Date	City	Price*	Early Bird Price*	Early Bird Until
10 Oct 2019	Melbourne	\$900	\$700	12 Sep 2019
31 Oct 2019	Sydney	\$900	\$700	3 Oct 2019

<sup>\*</sup> Price is exclusive of GST

Registration						
Delegate 1	Delegate 2					
Name:	Name:					
Company:	Company:					
Email:	Email:					
Phone:	Phone:					
Dietary requirements:	Dietary requirements:					
Delegate 3	Delegate 4					
Name:	Name:					
Company:	Company:					
Email:	Email:					
Phone:	Phone:					
Dietary requirements:	Dietary requirements:					
Contact Details						
As per Delegate 1 Yes No						
Name:	Company:					
Email:	Phone:					
Address:						
Payment Details						
Card Type:	☐ Invoice Required					
Card Number:						
Expiry: CSV:		Amount:				
Cardholder's Name:	Cardholder's Signature:					

#### TERMS AND CONDITIONS:

- 1. Upon registration all invoiced sums, including applicable taxes, are payable in full by the delegate to Corporate Dojo.
- 2. Should a delegate be unable to attend the event a substitute delegate is welcome at no extra charge. Please email <a href="mailto:info@corporatedojo.com">info@corporatedojo.com</a> to advise these changes
- 3. Corporate Dojo will make its best endeavours to run the event per the published program but reserves the right to alter the program without notice including substitution, alteration or cancellation of speakers, topics or the alteration of the dates of the event.
- 4. Corporate Dojo is not responsible for any loss or damage as a result of substitution, alteration, postponement or cancellation of an event.
- 5. All Intellectual Property rights in all materials produced or distributed by Corporate Dojo in connection with this event is expressly reserved and under any unauthorised duplication, publication or distribution is prohibited.
- 6. Client information is kept on our databases and used to assist in providing selected products and services which may be of interest to the client and which will be communicated by email or other electronic means.
- 7. Important note: While every reasonable effort will be made to adhere to the advertised package, we reserve the right to change event dates, sites or location or emit event features, or merge the event with another event, as deemed necessary without penalty and in such situations no refunds, part refunds or alternative offers shall be made. In the event that we permanently cancel an event for any reason whatsoever, (including, but not limited to any force majeure occurrence) and provided that the event is not postponed to a later date nor is merged with another event, the Client shall receive a credit note for the amount that the Client has paid to such permanently cancelled event, valid for up to one year to be used at another Corporate Dojo event. No refunds, part refunds or alternative offers shall be made.
- 8. Governing Law: This Agreement shall be governed and construed in accordance with the laws of the country this event is being held, and the parties submit to the exclusive jurisdiction of the Courts in that country. However, Corporate Dojo only is entitled to waive this right and submit to the jurisdiction of the courts in which the Client's office is located.
- 9. If you need to contact us for any reason concerning your registration, please email us at info@corporatedojo.com
- 10. Completing and submission of the Registration Form to us implies acceptance to the above Terms and Conditions.