

## WORKSHOP SCHEDULE

### BLACK BELT LEADERSHIP – BE SENSEI

8.00am	<b>Registration</b>
8.30am	<b>Program Objectives</b>
9.00am	<p><b>Session 1 – Enable Human Potential and Performance</b></p> <p><b>Focus: Mind, body, energy, values, behaviour and talent</b></p> <ul style="list-style-type: none"> <li>Understand what enables human potential and performance</li> <li>Explore critical foundations of success and reflect on the extent to which you and your team are leveraging each</li> </ul>
10.00am	<p><b>Reflect and Plan</b></p> <ul style="list-style-type: none"> <li>To what extent are you deliberately influencing the performance of your team?</li> <li>In what ways do you need to more effectively influence engagement?</li> </ul>
10.30am	<b>Break</b>
11.00am	<p><b>Session 2 – Develop Influential Relationships</b></p> <p><b>Focus: The power of trust and respect and how to earn them</b></p> <ul style="list-style-type: none"> <li>Learn to create the strength of relationships needed to inspire engagement, influence the choices people make and ultimately enable the standard at which they perform</li> </ul>
1.00pm	<b>Lunch</b>
2.00pm	<p><b>Session 3 – Enable Clarity</b></p> <p><b>Focus: Create a compelling vision of the future and set clear expectations</b></p> <ul style="list-style-type: none"> <li>Ensure the people on your team understand what your business is striving to achieve and what is expected of them; both the outcomes and behaviours needed</li> </ul>
3.00pm	<p><b>Session 4 – Coach</b></p> <p><b>Focus: Coach people to learn, improve and succeed</b></p> <ul style="list-style-type: none"> <li>Develop the skills needed to effectively play the role of coach</li> <li>Move past providing instructions to guiding thinking and decision making of your people</li> <li>Learn to provide feedback that actually works</li> </ul>
5.00pm	<b>Workshop Close</b>