

# BLACK BELT LEADERSHIP - OPTIMISE IMPACT | 1 day

Are you ready to move past frustrations and take your organisation to the next level?

Join a karate and business Black Belt and other like-minded leaders at our Black Belt Leadership Workshop and leave with a new leadership perspective and the tools to further impact your business in the way you want to.

Melbourne | 11<sup>th</sup> October 2019 Sydney | 1<sup>st</sup> November 2019



# This workshop is for managers and leaders who...

- Are looking for ways to lift their team to the next standard of performance
- Are frustrated by the unrelenting demands of people management challenges
- Want to create a culture of personal accountability and high performance
- Want to better understand the people issues they are dealing with and identify the most effective solutions
- Need to build the confidence and develop the skills to have the difficult conversations required



# What you can expect to gain by attending...

- Practical tips on how to address common people challenges and better leverage the potential of your team
- Clarity of what you need to do to ensure every member of your team is accountable for the standard of contribution they make
- The confidence and ability to have the difficult conversations that lead to positive outcomes
- Checklist of actions you need to consistently take to lead with strength and optimise your leadership impact

# Workshop Schedule

8.00am	Registration			
8.30am	Program Objectives			
9.00am	Session 1 – Create Your Dojo			
	Focus: Creating a high-performance environment			
	<ul> <li>Learn how to establish a workplace culture that will enable your team and business to thrive</li> <li>Understand how culture influences the extent to which people are likely to be engaged and striving to be at their best</li> </ul>			
10.00am	Reflect and Plan			
	<ul> <li>What people challenges do you want to overcome?</li> <li>What potential do you want to better leverage?</li> </ul>			
10.30am	Break			
10.45am	Session 2 – Drive Accountability			
	Focus: Applying appropriate consequences			
	<ul> <li>Understand the role of empowerment in holding people accountable</li> <li>Learn to apply consequences including taking remedial action and rewarding superior performance (without having to spend money)</li> </ul>			
12.00pm	Session 3 – Remove Roadblocks to Success			
	Focus: Typical obstacles and what to do about them			
	<ul> <li>Recognise the things standing in the way of your team performing at their best</li> <li>Identify the necessary action to develop and implement effective solutions</li> </ul>			
1.00pm	Lunch			
2.00pm	Session 4 – Difficult Conversations			
	Focus: Talking about the tough stuff well			
	<ul> <li>Learn what typically makes some conversations tough and how to handle them</li> <li>Develop your ability to deliver tough love – that is the truth delivered with respect and sensitivity</li> </ul>			
3.15pm	Break			
3.30pm	Session 4 – Optimise Performance			
	Focus: Drive results			
	<ul> <li>Reflect on the extent to which you are deliberate in your approach to developing and leveraging your team's potential</li> <li>Learn to operate with greater focus, discipline and follow through</li> </ul>			
5.00pm	Workshop Close			



REGISTER NOW, PLACES ARE LIMITED!



Over the span of her corporate career Karen has worked in client service, strategy and planning as well as quality management leadership roles. In 2006, after eight years with The Vanguard Group where she was the head of human resources for the Asia Pacific region, Karen founded Ryan Gately, a HR consultancy company in Melbourne. In 2018 it became the Corporate Dojo. Together with her team Karen works with organisations large and small across a broad range of industries to support them to build and leverage talented and energized teams. Karen's approach is deeply rooted in the 25 years she spent training and teaching karate. The youngest Shukokai karate person in awarded a 1st dan black belt at age 14, Karen went on to be graded to 3rd dan after many more years of dedicated training and teaching. A multiple times winner of state, national and international titles, Karen was highly accomplished a tournament karate competitor.

### Advisor

Karen Gately is a passionate optimist and an educator in the fields of human performance and leadership. Karen brings a fresh perspective to what it takes to be a successful manager of people. Advocating an approach focused on leveraging both talent and energy Karen shows leaders how to drive performance through inspiring, results-based leadership.

#### Author

Karen is the author of two books: The Corporate Dojo: driving extraordinary results through spirited people and The People Manager's Toolkit (published by Wiley July 2013). In both Karen presents compelling arguments for why focusing on results and people is critical to success. Her pragmatic, uncomplicated and down to earth approach sets her apart from many other commentators in her field.

# Media Commentator

Karen is a prolific writer and media commentator — a regular contributor to leading publications such as the CEO magazine, Australian Financial Review, In The Black and news.com.au. She enjoys writing extensively for well regarded publications with her views on both life and business. Karen has a weekly radio segment with Power FM South Australia and is often invited to share her expert advice for broadcast media including Today Extra, Kochie's Business Builders, Sky Business News and the ABC.

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Corporate Dojo Phone: 03 9670 6711

Email: info@corporatedojo.com

## **REGISTRATION FORM**

Date	City	Price*	Early Bird Price*	Early Bird Until
11 Oct 2019	Melbourne	\$900	\$700	13 Sep 2019
1 Nov 2019	Sydney	\$900	\$700	4 Oct 2019

<sup>\*</sup> Price is exclusive of GST

Registration Details						
Delegate 1	Delegate 2					
Name:	Name:					
Company:	Company:					
Email:	Email:					
Phone:	Phone:					
Dietary requirements:	Dietary requirements:					
Delegate 3	Delegate 4					
Name:	Name:					
Company:	Company:					
Email:	Email:					
Phone:	Phone:					
Dietary requirements:	Dietary requirements:					
Contact Details						
As per Delegate 1 Yes No						
Name:	Company:					
Email:	Phone:					
Address:						
Payment Details						
Card Type:	☐ Invoice Required					
Card Number:						
Expiry: CSV:	Amount:					
Cardholder's Name:	Cardholder's Signature:					

## **TERMS AND CONDITIONS:**

- 1. Upon registration all invoiced sums, including applicable taxes, are payable in full by the delegate to Corporate Dojo.
- 2. Should a delegate be unable to attend the event a substitute delegate is welcome at no extra charge. Please email info@corporatedojo.com to advise these changes
- 3. Corporate Dojo will make its best endeavours to run the event per the published program but reserves the right to alter the program without notice including substitution, alteration or cancellation of speakers, topics or the alteration of the dates of the event.
- 4. Corporate Dojo is not responsible for any loss or damage as a result of substitution, alteration, postponement or cancellation of an event.
- 5. All Intellectual Property rights in all materials produced or distributed by Corporate Dojo in connection with this event is expressly reserved and under any unauthorised duplication, publication or distribution is prohibited.
- Client information is kept on our databases and used to assist in providing selected products and services which may be of interest to the client and which will be communicated by email or other electronic means.
- 7. Important note: While every reasonable effort will be made to adhere to the advertised package, we reserve the right to change event dates, sites or location or emit event features, or merge the event with another event, as deemed necessary without penalty and in such situations no refunds, part refunds or alternative offers shall be made. In the event that we permanently cancel an event for any reason whatsoever, (including, but not limited to any force majeure occurrence) and provided that the event is not postponed to a later date nor is merged with another event, the Client shall receive a credit note for the amount that the Client has paid to such permanently cancelled event, valid for up to one year to be used at another Corporate Dojo event. No refunds, part refunds or alternative offers shall be made.
- 8. Governing Law: This Agreement shall be governed and construed in accordance with the laws of the country this event is being held, and the parties submit to the exclusive jurisdiction of the Courts in that country. However, Corporate Dojo only is entitled to waive this right and submit to the jurisdiction of the courts in which the Client's office is located.
- 9. If you need to contact us for any reason concerning your registration, please email us at <a href="mailto:info@corporatedojo.com">info@corporatedojo.com</a>
- 10. Completing and submission of the Registration Form to us implies acceptance to the above Terms and Conditions.